A black and white photograph of a vintage computer system. It features a CRT monitor with a thick grey bezel, positioned above a light-colored keyboard unit. The keyboard has a textured, raised key design. The overall aesthetic is from the late 20th century.

“Sensory aid technology will provide virtual equality to blind people within the emerging information society.”

"The computer has neither preferences nor prejudices. The computer doesn't care whether the individual is present or whether he is in a remote location accessing the computer over a telephone line. If we make this technology available to blind people, we will have equality of blind and sighted people within the information society."

*Cover and above from an address by Dr. Lawrence A. Scadden
President of Rehabilitative Technology, to the Lighthouse Women's
Committee, Annual Meeting, May 4, 1983.*

"The commitment of The Lighthouse in the uses of technology, as in everything else, is to serve the needs of blind and visually impaired people. All research and equipment must be thoroughly accessible to our clients. We must provide the training environment for transferring skills and uses of technological equipment into true life situations."

Mr. Wesley D. Sprague, Lighthouse Executive Director, 1983.

THE NEW YORK ASSOCIATION FOR THE BLIND

ANNUAL REPORT 1983

REPORT FROM THE PRESIDENT

In the past year The Lighthouse has included many introductions and innovations, but this is hardly new because The Lighthouse is always doing something new. Historically, the Agency has been very responsive to the changing needs of its clients and the exigencies of the times in order to accomplish its primary mission: maximum independence for blind and visually impaired people.

Our responsiveness is readily apparent in the use of new technology. For example, although the full range of accurate statistics is just becoming available for use via our new PERT unit, we already see results. Our increased ability to predict future needs, based on these statistics, is evident in our focus on the issue of aging and low vision. We have also begun research, using new technology, into how aging affects binocular vision and how we can use this information to help low vision patients.

Other research using innovative micro-computer controlled equipment to learn more about contrast perception is being conducted jointly with The Rockefeller University.

Technology also plays a major role in training clients. State-of-the-art word processors are being used to train blind and visually impaired people for jobs; Lighthouse Clerical Skills graduates have competed successfully with fully-sighted job candidates specifically because of their up-to-date training.

The newest inventions are continually being studied by the Low Vision Service to assess their usefulness as aids to enhance residual vision. Once a device has proved its usefulness, the low vision specialists train



Executive Director Wesley C. Strode and Lighthouse President Charles G. Meyer Jr.

appropriate clients in its use.

At the same time that we are going forward with technology we are humanizing our approach to rehabilitation training. And we are increasing the emphasis on service delivery in the client's own community. For example, 90 percent of orientation and mobility training is now carried out in clients' homes and neighborhoods. Through the Westchester Lighthouse,

“... State-of-the-art word processors are being used to train blind and visually impaired people for jobs; Lighthouse Clerical Skills graduates have competed successfully with fully-sighted job candidates specifically because of their up-to-date training.”

we have established a new Hudson Valley Low Vision Clinic to serve patients in the mid-Hudson area. We have established a full-time program of community services and adult recreation in Staten Island, where last year I called for a definitive review of our status and purpose. As a result, we were able to provide casework and counseling to over 130 people, 284 hours of rehabilitation teaching, and recreation for 47 individuals. In Queens, we have added a residential rehabilitation service for residents of The Queens Lighthouse to help them move more quickly into independent community living.

We also see increasing cooperation between various departments of The Lighthouse to improve services to clients. One of the best examples is the joint effort of the Low Vision Service and the Rehabilitation Education Department to provide quick intervention for people with failing vision who are striving to retain jobs. Cooperation between low vision and mobility specialists and the Child Development Center is also giving our young children

more skills and independence than ever before possible.

It is a continuing source of pride that The Lighthouse has always been exceptionally responsive to the needs of its clients—from the first discovery by the Holt sisters that jobs meant even more than theatre tickets to blind people, to the revolutionary emphasis in the 1950s on using, rather than “conserving,” re-

sidual vision. Today's emphasis on increasing independence and community participation, coupled with the incorporation of the latest technological advances, is contemporary evidence of that responsiveness.

Nowhere is our cooperative effort more evident than in the help of volunteers, who outnumber paid staff four to one, not including the volunteer members of the various Boards and Committees. The prodigious efforts of the Women's Committee, the Business Council, and the Special Events Committee result in highly successful fundraisers, including year-round POSH Sale coordination by the Women's Committee. I would like to express my deepest gratitude to all my fellow volunteers, readers, clerical and other workers, Board and Advisory Board members, and all Committee members.

Of special note this year was the twentieth anniversary of our Executive Director, Wesley D. Sprague. During his twenty years with The Lighthouse we have seen a tremendous growth in professionalism and in services, along with the development of a team approach through-

out all our facilities that is second to none in the field of service to blind and visually impaired people. We are indebted to Mr. Sprague for his leadership, and to his excellent staff for their implementation of policies and programs that make The Lighthouse foremost in its field.

Charles G. Meyer, Jr.

Charles G. Meyer, Jr., President

REPORT FROM THE EXECUTIVE DIRECTOR

W

e cannot overemphasize the farsighted and challenging goals our founders outlined for The Lighthouse back in 1905. The three initial goals—direct service, community education, and applied research—continue to guide and shape all Lighthouse efforts to alleviate the effects of blindness.

On January 2, 1983, a new unit began operation to evaluate our service programs, as well as our research and training. This unit, called Program Planning, Evaluation, Research and Training (PERT), will ensure the development and maintenance of information systems to provide the Agency with valid data. We believe PERT will enhance the quality of our client service programs. It will also enable us to pass along what we learn to organizations concerned with similar groups of clients. PERT has already affiliated with several academic institutions and obtained its first federal funding for a one-year study entitled, “Aging and Low Vision: A New Partnership.” This study, the

first of its kind in the country, addresses the needs of individuals over sixty who have visual impairments.

We can readily see from the scope, number, and intensiveness of Lighthouse service programs that this Agency constantly seeks new ways to improve services to each individual. Currently, we are developing meaningful computerized data that reflects true staff performance while signaling trends and pinpointing areas for evaluation and improvement. Our new leaders in key delivery and management areas in Manhattan and Queens have strengthened our ability to use more effectively a multiprofessional team approach in solving problems and better delivering needed services.

“... Our greatest challenge is the impact of five million more people over the age of sixty-five in the United States by 1990. And the fastest growing age group will be those eighty-five and over, many of whom will have visual impairments...”

The statistical summaries for fiscal year 1982-83 provided by all Lighthouse facilities are very impressive. But statistics can never reflect the intangible yet profound impact of better adjusted, rehabilitated, and potentially more productive blind members of society resulting from services received through The Lighthouse.

Despite economic constraints and the necessary reduction of staff through attrition, the management training efforts of the Department of Human Resources have developed a unified, informed core of employees with higher performance standards and greater sensitivity to the concerns of others. Under the department's guidance, more and more supervisors are becoming involved in basic planning to meet the needs of the individual blind person. Involvement engenders vitality. The more who are

involved, the greater the effort of the participants, and, in this instance, the greater the value of the services given by The Lighthouse. We must, of course, continue to initiate measures by which this elusive quality of administrative vitality permeates the entire organization. I believe there is a collective resolve to build upon the excellent base The Lighthouse has provided over the years here in New York City and in all its facilities.

The Lighthouse is clearly *not* a static institution and must always change to meet new challenges and needs. Our greatest challenge is the impact of five million more people over the age of sixty-five in the United States by 1990. And the fastest growing age group of all will be

those eighty-five and over, many of whom will have vision impairments. The needs of this group, as well as the adventitious blind, the multi-impaired blind and those threatened with blindness and severe vision loss while still employed, will require diligent attention and planning.

At the same time we must continue to make today's technology accessible to the blind community and keep blind and visually impaired people competitive with sighted workers. We must enhance cooperative efforts with public and private schools, preschool and after-hours enrichment programs, to improve the varied skills and support programs that blind and visually impaired students require. We must also broaden affiliations with institutions and with industry to provide increased and retained employment for those with severe vision loss.

In essence, we must develop model programs that implement our avowed goal of assisting blind persons to lead fulfilling and meaningful lives.

Before closing this, my last annual report, I want to state how much I have valued the diverse and extensive contributions so many volunteers have made to The Lighthouse. Yes, volunteers are the lifeblood of progressive, meaningful, charitable endeavors, and without volunteers The Lighthouse could not have achieved its level of excellence as we know it today. Volunteers are men and women of all colors, creeds, abilities, cultures, and degrees of affluence, yet each volunteer is a vitally necessary component of the team effort.

Seldom mentioned are the "behind the scenes" work, counsel, and guidance that members of our Board of Directors afford to management, without question, without complaints and with dispatch, with a smile, and in an overall manner and degree of effectiveness that is second to none! I extend, therefore, my sincere and heartfelt appreciation to our Board of Directors, its officers, and to all other volunteers, and to my loyal and hard working management staff and our co-workers, for their cooperation, understanding, and support over the years.



Wesley D. Sprague, Executive Director

PROGRAM PLANNING, EVALUATION, RESEARCH AND TRAINING

Program planning, evaluation, research and training were formally integrated with the establishment of the PERT unit in January, 1983 based on a commitment by the Board of Directors to the full integration of Lighthouse goals of service, education, and research.

PERT is responsible for long-range planning and, through a Program Management Committee, the development of consistent guidelines and evaluative measures for Lighthouse programs and services in all operational units.

Through the Program Operations and Information Analysis Department, reliable data from the Client Information System (CIS) is used to analyze program/service operations as a resource to program planning. 1982-83 was the first full year yielding valid data from the CIS.

The Research Department maintains studies in the areas of basic vision research and evaluative systems. Through funding from the National Eye Institute, basic vision research has begun to provide results that have been shared professionally at such meetings as the Association for Research in Vision and Ophthalmology. Evaluative systems research, funded by the Bruner Foundation, is geared to the development of a Comprehensive Evaluation System (CES), which has as its goal the modeling of all Lighthouse systems to measure both effectiveness and efficiency. Current studies include a consumer satisfaction follow-up survey and a longitudinal case history of The Lighthouse to serve as the basis for future planning.

The Training Department develops agencywide approaches to community education, in-service training, and ongoing affiliations with academic institutions. Sharing Lighthouse knowledge and expertise with the professional

community promotes the Lighthouse goal of broadening accessibility to community resources for the blind and visually impaired. The staff of the National Park Service, Creedmore Psychiatric Center, Head Start programs, and various community services for the aging were among those who benefited from the 224 programs conducted in 1982-83 by 107 Lighthouse staff.

The role of PERT, both in its own operational responsibilities and as resource to Lighthouse direct service programs, is best exemplified by the recent award of a major grant to The Lighthouse by the U.S. Administration on Aging of the Department of Health

and Human Services. The grant provides for a national demonstration project, "Aging and Low Vision: A New Partnership." The project, in collaboration with national leadership in ophthalmology, optometry, aging, blindness and visual impairment, will develop a system for education and information dissemination to consumers enabling them to act as their own advocates in seeking eye care. The project is built on the acknowledged leadership of The Lighthouse in low vision clinical service, low vision training and continuing education, and on its research efforts to understand new methods of diagnosing and prescribing for low vision patients.

TOTAL LIGHTHOUSE CLIENT POPULATION BY AGE

AGES

65 and over

52.9%

22-64

37.3%

0-21

9.8%

100%

TOTAL CLIENTS	5,632
65 AND OVER	2,976
22-64	2,102
0-21	554

HUMAN RESOURCES MANAGEMENT

The Lighthouse places great emphasis on the development, training, maintenance, and evaluation of its employees and volunteers—whether managerial, professional, administrative, clerical, or other support personnel. This emphasis is vital to the organization's health, progress, and to the achievement of its goals and objectives.

For the past three years, the Lighthouse management training workshops have produced a more cohesive team effort and improved

"The Lighthouse has kept pace with the current technological revolution by the training/retraining and development of its most important resource—people."

service and leadership. Training modules, including leadership styles, management-by-objectives, performance measurement, affirmative action guidelines, conflict resolution, budgeting principles, computer literacy, communication skills, and interpersonal relations were presented and resulted in the revision of management processes and policies. The underlying objective for all management training is the improvement of the quality of client services.

The administrative clerical staff also developed and implemented training workshops—clarifying their integral role in support of management's objectives.

During the last year, 1,403 volunteers devoted 66,670 hours in the various Lighthouse facilities acting as readers, recorders, braillists,

guides, sales clerks, typists, research assistants, and many other tasks benefiting clients.

The Lighthouse has kept pace with the current technological revolution by the training/retraining and development of its most important resource—people.

FINANCIAL AND BUSINESS AFFAIRS

The extensive client services offered by The Lighthouse demand cost effective facility operations and maintenance which Financial and Business Affairs provide.

During fiscal 1983, the main memory of the principal computer was doubled (to 1024k), allowing the addition of accounting and fixed asset records to the system. Client information and fundraising had already been included. Word processing equipment was also upgraded. The Display Writer now provides service on heavily edited texts and has the capacity to sort stored lists more effectively.

Proper maintenance continued to receive a high priority. The outside walls of the Manhattan building were inspected for conformance with local laws and were weather and waterproofed where necessary. The central air conditioning system was overhauled and improved to conserve energy. The play roof, used by the children in the Child Development Center, was resurfaced. The auditorium was painted and refurbished with new wall coverings. Also, the well-pump at the vacation center in Waretown, New Jersey, was replaced.

Periodic inspections of all facilities, including the monitoring of energy usage, were conducted.

COMMUNICATIONS AND DEVELOPMENT

The Development Department received \$2,352,401 in general contributions in fiscal 1983. New bequests and gifts added \$5,673,358. Raising these funds required the intensive, coordinated efforts of staff and volunteers. The Development and Communications Committee of the Board works closely with department managers to plan and administer fundraising events that are sponsored by three volunteer committees, the Business Council, the Special Events Committee, and the Women's Committee. These events range from sports activities to art exhibits to the sale of "gently used" designer clothes. The annual POSH Sale, which in 1982-83 generated over \$300,000, is the Agency's fastest growing and most cost effective fundraising event. Rounding out development efforts are an active direct mail

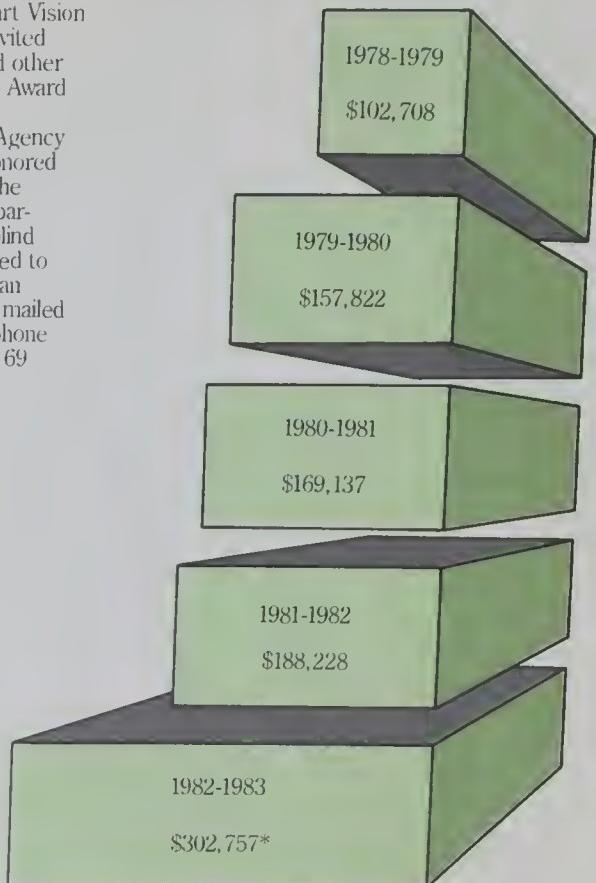
"The Development Department received \$2,352,401 in general contributions in fiscal 1983. New bequests and gifts added \$5,673,358. Raising these funds required the intensive, coordinated efforts of staff and volunteers."

campaign and major gift solicitation (which produce about three-quarters of a million dollars a year), foundation and grant solicitation, and planned or deferred giving.

Closely allied with Development, the Communications Department assists with fundraising and grants writing efforts and

provides information and public education about blindness and visually impaired people. Major publicity campaigns helped to assure the success of some 19 benefits or events. A major public relations event is the annual Pisart Vision Award. On September 23, 1982, 150 invited guests (major donors, professionals and other Lighthouse friends) attended the Pisart Award luncheon presentation. Sir John Wilson, C.B.E., President of the International Agency for the Prevention of Blindness, was honored for his international efforts to alleviate the effects of blindness. Also in fiscal 1983 participatory activities were added to the blind awareness program, which was presented to over 900 school children at the Manhattan Lighthouse. In 1982-83 the department mailed 17,766 brochures, answered 1,834 telephone inquiries and 515 letters, and developed 69 press releases.

GROWTH OF A MAJOR FUNDRAISING EVENT THE LIGHTHOUSE POSH SALE



*Figure represents POSH activities ended June 30, 1983.

LIGHTHOUSE PROGRAM SERVICES

In fiscal 1983, Program Services continued to help clients become as self-reliant and independent in their functioning as possible by building on each client's strengths. The Low Vision/Medical/Psychological, Social Service, Rehabilitation/Education, and Arts and Leisure Education units all worked together to improve the quality and efficiency of services offered to each client.

This collaboration led to innovative programming efforts such as the job retention program. This began as a joint effort of Rehabilitation/Education and Low Vision. Working together, Rehabilitation and Low Vision were extremely successful in helping clients whose jobs were threatened by loss of vision. Often in one day, a client was fitted with an inexpensive, adjustable telescopic device specially designed by Low Vision clinicians, and was able to return to work. All individuals treated were able to retain jobs that would probably have been lost without this immediate and responsive team effort. The same innovative use of telescopes and frames was also applied to children, enabling them to better use their remaining vision.

"Working together, (Vocational) Rehabilitation and Low Vision were extremely successful in helping clients whose jobs were threatened by loss of vision."

Within the Rehabilitation/Education service, the Child Development Center used the orientation and mobility staff in a unique way to provide better services for the preschool population. By working together, the Orientation and Mobility and Child Development Center staffs afforded these youngsters an opportunity to acquire greater independent travel skills.

Social Service has contributed to the inter-service cooperation by working directly with Low Vision to provide a variety of a coordinated team. This team can include the medical, social,

Social Service staff, offers enhanced services to children receiving Low Vision examinations.

The Lighthouse continues to be a leader in the field of low vision clinical services. Of the 1,607 clients evaluated in the past year, 85 percent have been able to use successfully the optical aids prescribed. Through ongoing seminars and courses, the Low Vision service staff has provided training for over one-half of the low vision practitioners in the United States, and has participated actively in many national and professional organizations, such as The American Academy of Ophthalmology and The American Academy of Optometry.

In the Arts and Leisure Education service, the Music School has had the largest enrollment in its history, with double the number of the preceding year. The Reading Service continues to operate 61 hours a week, 52 weeks a year.

Social Service has developed and implemented a centralized applications unit for all services at the Manhattan Lighthouse. Clients' requests for service can now receive a more timely and efficient response.

has emphasized the delivery of service in the client's home and in the community, whenever possible. This approach provides for more realistic training and therefore more effective use of the services offered to clients.

Close collaboration between the Staten Island program staff and the Rehabilitation/Education program staff has brought about an increase in referrals from Staten Island to Rehabilitation/Education in Manhattan. More efficient and appropriate services are now provided for those residents. Through the establishment of a full-time program offering community services — the older adult recreation program — we expect to serve more effectively.

— on Education

LIGHTHOUSE INDUSTRIES

Lighthouse Industries occupies a unique place in the manufacturing life of Queens. In fiscal year 1982-83 Lighthouse Industries provided meaningful employment for almost 100 visually impaired workers. In fact, ninety percent of the direct labor force is blind or visually impaired. Through adaption and special jiggling of equipment when necessary, these sight-impaired workers are able to perform the same manufacturing tasks as sighted workers.

During the 1982-83 fiscal year, sales increased by \$529,000 over 1981-82 for a total of \$10,269,000, with a gross profit margin of 22.7 percent. The 1983 operating loss (\$138,000) was higher than the previous year's loss of \$52,000, an increase directly attributable to a rise in health insurance costs.

For the second consecutive year, Lighthouse Industries was able to function without any additional operating cash from the Agency. And, improvements in the operation of Lighthouse Industries again permitted an across-the-board wage increase of 6 percent for those who met productivity standards. The average hourly wage for direct labor was \$4.07; actual wages ranged from the federal minimum of \$3.35 to a high of over \$7.00 an hour.

In addition to its primary manufacturing activities, Lighthouse Industries also made a unique contribution through its subcontracting work. This service enabled participating local and national businesses to maintain a stable workforce and still meet production demands at peak times. Subcontracting activities of Lighthouse Industries include: sorting hangers for two large New York department stores, assembling electronics components for a major supplier, and packaging art supplies for a local manufacturer. A major U.S. firm contracts with Lighthouse Industries to mount transparencies for their subway and bus station advertising.

Renovations and structural improvements

were completed at the Lighthouse Industries complex during fiscal 1983. The buildings were weatherproofed to increase energy efficiency and reduce operating costs. New translucent window coverings provide better insulation from outside temperature and noise. They also

"In fiscal year 1982-83 Lighthouse Industries provided meaningful employment for almost 100 visually impaired workers. In fact, ninety percent of the direct labor force is blind or visually impaired."

increase protection from vandalism and diffuse incoming light reducing glare. Fuel efficiency was greatly improved by the installation of a burner with multifuel capacity, and the addition of a domestic water heating system, eliminating the need to run the larger boilers during the summer. The exterior of the entire complex was also refurbished and modernized.

Production at Lighthouse Industries continued throughout all renovations with minimal disruption.

QUEENS LIGHTHOUSE

The Queens Lighthouse serves as the primary location for the Older Adult Recreation program, a residence and training center for blind adults, a center for community education, a community service and vacation resource center and a community facility.

Over 200 older adults participated weekly in a recreation program offering a wide range of activities from crafts, discussions and physical fitness to outings, consumer education and

"A new rehabilitation program for residents provided additional training and practice in skills that help residents move into more independent community living."

community service. Service projects included making games for a Queens' special education class and toys for children in Morocco.

The program for residents continued to emphasize sports and trips to build skills and self-esteem. Residents participated in borough-wide and state-wide olympics for disabled people. Innovative programs involved clients in sports and community activities while raising funds for The Queens Lighthouse. These included the East Flushing Lions Club's 5-Mile Run and a bowl-a-thon sponsored by a local community college.

A new rehabilitation program for residents provided additional training and practice in skills that help residents move into more independent community living.

The residence provided housing for 65 people during the year. The majority were blind students in Lighthouse programs; some were students at other facilities, such as Baruch's

Computer Center for the Visually Impaired. Among the residents were students from Trinidad, Switzerland, and Japan.

In its two-plus years of existence, the Community Outreach Recreation Program has made presentations to 17,000 people at senior centers, schools, hospitals and similar community organizations. The Consumer Task Force, begun in October, added the resources of 17 visually impaired older adults who accompanied staff on many of these visits. The impact of having peers answer questions from senior citizens has been very positive.

Vacation Services administered the Adult Vacation Center on Barnegat Bay for 232 campers, provided referrals to integrated camps for many Lighthouse clients and coordinated the third annual two-week biking/camping trip around Lake Champlain and into Canada for tandem bikers.

The Queens Lighthouse provided space to the community for meetings and seminars, ranging from driver safety to Alcoholics Anonymous and the Queens Interagency Council on Aging. It was also chosen as the Queens exhibition site for a special Metropolitan Museum of Art travelling exhibit for visually impaired people.

WESTCHESTER LIGHTHOUSE

The Westchester Lighthouse provides regular recreational programs for clients throughout the county, and has always tried to be responsive to the special social, educational, and exercise needs of each individual seeking help. During the past year many programs were expanded and several new ones were begun.

The Westchester Lighthouse takes particular pride in its education program at Mercy College. Non-credit courses are offered free to consumers in many different subject areas. Enrollment in this program has tripled since its inception in 1979.

One of the most popular new programs is the 'Stay Fit at Home' Program. The agency purchased exercycles that were lent to consumers for home use. Roller skating and ice skating programs were developed in several locations. The instructors at each facility provided instruction after training sessions with Westchester Lighthouse staff.

Other new programs included an equestrian arts program, Atlantic City trips, and the development of swimming classes in various locations throughout the county. Also, clients participated in a Senior Citizens' Weekend Camp for the first time. Many of these new programs were the result of an increased effort to determine what consumers needed and wanted that was not readily available to them.

During 1982-83 the Westchester Lighthouse maintained a full range of services for the blind and visually impaired of Westchester County. The Agency's three social workers planned and coordinated rehabilitative teaching, counseling, mobility and orientation training, recreational, and educational programs as needed for 640 persons.

In addition to providing these basic services, the Westchester Lighthouse developed

new programs and expanded existing specialized services. The preschool vision screening program, which is designed to detect amblyopia and other eye disorders, screened nearly 5,500 children, representing an 85 percent increase over the previous year. Out of this number, 254 children were referred to eye specialists for eye examinations.

Another service that experienced rapid expansion was the Low Vision Clinic at the Westchester County Medical Center in Valhalla. Officially opened in January of 1982 under the direction of Dr. Richard Shuldiner, the clinic rapidly built a three-month waiting list. A second clinic day was added at the beginning of 1982 and the waiting time has been reduced.

Along with Dr. Shuldiner, an optometrist who specializes in low vision, the clinic is staffed by an optician and a secretary. During 1982-83, the staff examined and trained 170 clients—a 52 percent increase over the previous year. Over 80 percent of these were between the ages of 65 and 85. The remaining 20 percent ranged from very young children to age

"Since its origin over 20 years ago, the Westchester Lighthouse has provided programs in a community setting. The new services offered this year are a continuation of this philosophy."

65. This group often had more complex needs because of the demands made by schools and jobs.

Since its origin over 20 years ago, the Westchester Lighthouse has provided programs in a community setting. The new services offered this year are a continuation of this

philosophy. Westchester Lighthouse programs are integrated, whenever practical, into existing programs for the sighted community.

STATEN ISLAND COMMUNITY SERVICES

The Lighthouse program in Staten Island provides blind and visually impaired residents with a full range of programs and services, including training for employment, travel, home-based rehabilitation, and casework and counseling. Older adults participate in recreational and leisure activities; and low vision ophthalmological and optometric services and community education programs are available to all residents. Referrals are made to appropriate resources when needed.

In 1982, the Staten Island Lighthouse Community Services provided help to 47 persons registered in its recreational program; 284 hours of rehabilitation teaching to 21 individuals; consultation and resource information to 172 community agencies; and casework services and counseling to more than 130 persons. Volunteers contributed 1,652 hours in program activities.

LIGHTHOUSE VOLUNTEERS—VERY SPECIAL PEOPLE

More than 1,000 people each year contribute over 65,000 hours as volunteers at The Lighthouse. Volunteers are a vital part of Lighthouse services and programs.



Divinity student John Lipoli worked two days a week in the Child Development Center to fulfill degree requirements.



Ethel Merman and POSH Chairman Benay Venuta were among the celebrity volunteers assisting customers during the record-breaking 1982 POSH Sale.



At the annual volunteer reception, Charles Maurice received congratulations for over 25 years of volunteer service, as fellow 25-year volunteer Addie Booker looked on.



James Kirkell, a self-employed artist, helped out in the Adult Leisure Education swimming program.



Stanley Tauber, a math teacher on sabbatical, classified antique eyeglasses for a permanent display.



Make-up consultant L.J. Roth applied her artistry to drama students in The Lighthouse Players cast members.

HELPING THE LIGHTHOUSE GROW

The Lighthouse depends heavily on the generosity of the public. Not only does 16.05 percent of its basic support come from contributions, but an annual deficit must also be met by additional legacies and bequests.

When you contribute to The Lighthouse, you get an exceptionally good return on your investment. So do our blind and visually impaired clients. About 85 cents of every dollar goes to provide the essentials: rehabilitative training, low vision care and assistance in purchasing costly low vision aids, a comprehensive nursery school and training program for babies and young children, job retention, training, and placement services, recreation and education classes for all ages, plus transportation or housing for those who would otherwise be unable to use Lighthouse services. The remaining 15 percent of the budget is allocated to administrative, fundraising costs, and public education.

Our needs are great and growing greater. Each year, the percentage of older and handicapped clients increases. This increases the need for specialized services. An exciting technological explosion continues to make new equipment available for training, testing and visual aids. To capitalize on these advances and to keep blind and visually impaired people in the technological mainstream takes money.

Four years ago, our deficit was \$1,987,530 and represented 15.92 percent of the total budget. It has edged up annually until today it is \$3,536,874, or 24.13 percent of the budget. We need your help. An extra donation in the enclosed envelope will be greatly appreciated.

Even more, you can perpetuate your concern for blind and visually impaired people through a legacy or bequest. Substantial gifts can often be made at minimal cost by taking advantage of tax laws covering various types of deferred giving. Because of the complexity of these laws and the varying individual situations,

it is recommended that you consult an attorney and The Lighthouse for details.

The following form can be used to name The Lighthouse as a beneficiary: "I give, devise and bequeath to The New York Association for the Blind (The Lighthouse) at 111 East 59th Street, New York, New York, incorporated under the law of the State of New York, the sum of \$ _____."

LIGHTHOUSE COSTS OF SERVICES

COST OF SERVICES \$14,655,871

Industrial Workshop
\$4,429,015 30.22%

Other Programs
\$320,714 2.19%

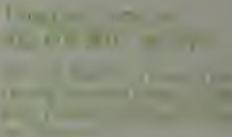
Residence
\$736,393 5.02%

Recreation and
Cultural Activities
\$1,758,162 12.00%

Program Planning, Evaluation,
Research and Training
\$424,993 2.90%

Development—
Fundraising
\$515,510 3.52%

Communications—
Public Education
\$442,716 3.02%



Sheltered Workshop
\$418,196 2.85%

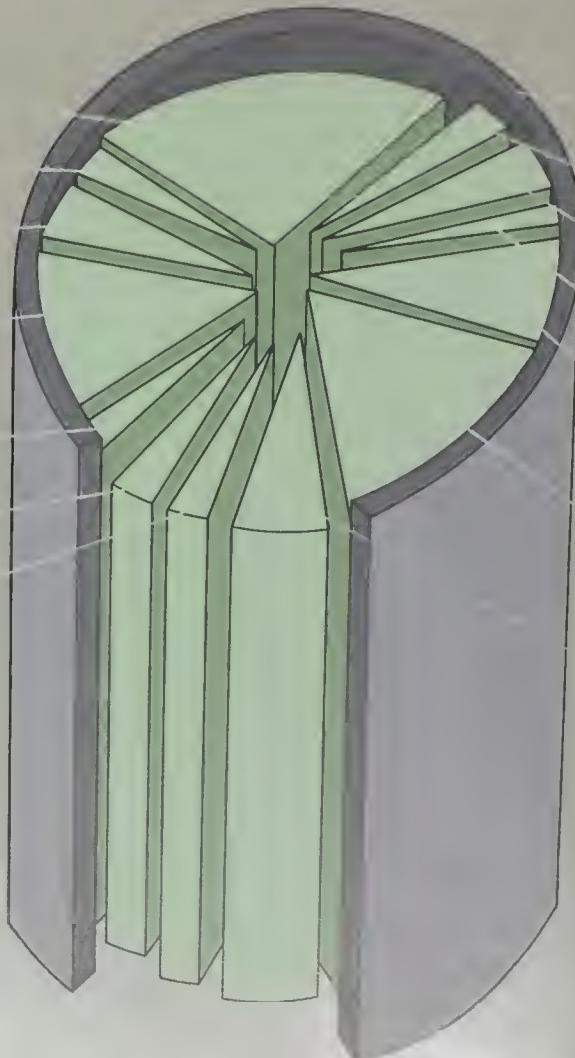
Low Vision Services
\$540,956 3.69%

Medical and Psychological
Services
\$258,860 1.77%

Social Services
\$1,014,156 6.92%

Rehabilitation Center
(including Child
Development Center)
\$2,707,456 18.47%

Administration
\$1,088,744 7.43%



FISCAL YEAR ENDED JUNE 30, 1983.

LIGHTHOUSE SOURCES OF SUPPORT

SUPPORT \$11,118,997*

Sheltered Workshop

Sales—net of material costs
\$45,275 0.31%

Industrial Workshop

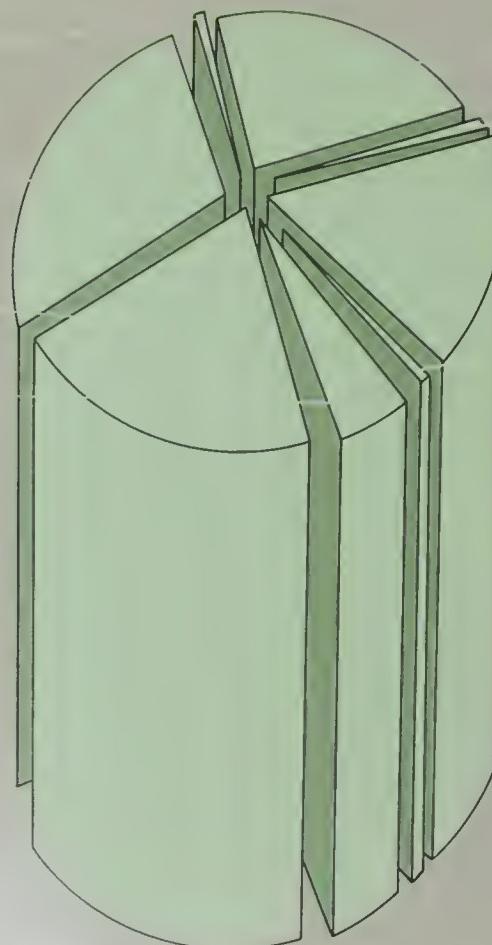
Sales—net of material costs
\$4,290,603 29.28%

Income from Investments

\$3,326,947 22.70%

Government Grants

and Fees
\$733,627 5.01%



Deficit
\$3,536,874 24.13%

Residence
\$309,666 2.11%

Contributions
\$2,352,401 16.05%

Miscellaneous
\$60,478 0.41%

*Other than leg-

egacies, gifts of securities and property.

FISCAL YEAR ENDED JUNE 30, 1983.

Ernst & Whinney

153 East 53rd Street
New York, New York 10022
212/888-9100

Board of Directors
The New York Association for the Blind
New York, New York

We have examined the balance sheet of The New York Association for the Blind as of June 30, 1983, and the related statements of costs, support and revenue and changes in fund balances and of functional costs for the year then ended. Our examination was made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances. We made a similar examination of the financial statements for the preceding year and our report thereon, dated September 22, 1982, expressed an unqualified opinion.

In our opinion, the financial statements referred to above present fairly the financial position of The New York Association for the Blind at June 30, 1983, and the results of its operations and changes in its fund balances for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Ernst & Whinney

New York, New York
September 16, 1983

BALANCE SHEET

June 30, 1983 With Comparative Amounts For 1982

CURRENT FUND UNRESTRICTED	1983	1982		1983	1982	
Cash	\$ 387,805	\$ 158,215				
Accounts receivable, less allowance for doubtful accounts of \$40,000 in 1983 and 1982	1,900,071	2,029,805	Accounts payable for materials and expenses	\$ 1,156,803	\$ 1,204,978	
Inventories—Note B	1,648,207	1,655,255	Salaries, wages and commissions	510,970	468,029	
Accrued interest and dividends	700,550	595,595	Deposits of affiliated clubs, etc.	15,706	14,082	
Prepaid insurance and other assets	87,826	124,971	Due to restricted funds	228,038	211,682	
Designated by Board of Directors:						
Cash	4,724,459	1,563,841	Fund balances:			
Investments in United States	21,210	13	Designated by Board of Directors for long-term investments	37,996,871	34,712,333	
Government and other marketable securities, at cost (approximate quoted market \$48,440,000 and \$34,535,000, respectively)	37,942,871	34,679,530	Undesignated (including Lighthouse Industries \$2,281,267 and \$2,297,061)	2,812,942	2,665,070	
Mortgages and sundry	32,790	32,790	TOTAL FUND BALANCES	40,809,813	37,377,403	
	37,996,871	34,712,333				
	TOTAL	\$42,721,330	\$39,276,174	TOTAL	\$42,721,330	\$39,276,174
RESTRICTED—SPECIAL PURPOSE						
Accrued interest and dividends	\$ 16,133	\$ 13,498	Fund balance	\$ 244,171	\$ 225,180	
Due from unrestricted funds	228,038	211,682				
	TOTAL	\$ 244,171	\$ 225,180	TOTAL	\$ 244,171	\$ 225,180
PLANT FUNDS						
Land	\$ 813,941	\$ 813,941	Fund balance (including Lighthouse Industries \$1,755,477 and \$1,579,161)	\$10,905,210	\$11,041,574	
Buildings	14,327,128	13,374,135				
Equipment and furniture and fixtures	3,747,536	3,505,464				
Construction-in-progress	-0-	610,167				
Less allowance for depreciation	18,888,605	18,303,707				
	7,983,395	7,262,133				
	TOTAL	\$10,905,210	\$11,041,574	TOTAL	\$10,905,210	\$11,041,574
ENDOWMENT FUNDS						
Cash	\$ 15,000	\$ 15,000	Fund balances:			
Unitrusts	26,856	26,856	Principal completely restricted:	\$ 10,000	\$ 10,000	
Investments in United States			Income not available for general activities	10,534,399	9,189,302	
Government and other marketable securities, at cost (approximate quoted market \$15,660,000 and \$10,411,000, respectively)	12,230,173	10,792,491	Income available for general activities	1,180,247	1,121,353	
			Income restricted as to purpose	11,724,646	10,320,655	
	TOTAL	\$12,272,029	\$10,834,347	Unitrusts	26,856	26,856
			Principal restricted as to purpose	520,521	486,830	
			Trust funds not administered by Association (at nominal amounts)	6	6	
See notes to financial			TOTAL	\$12,272,029	\$10,834,347	

STATEMENT OF COSTS, SUPPORT AND REVENUE AND CHANGES IN FUND BALANCES

Year ended June 30, 1983 With Comparative Amounts For 1982

	CURRENT FUNDS					Combined 1983	Combined 1982	
	UNRESTRICTED		Restricted	Plant Funds	Endowment Funds			
	Designated by Board of Directors	Long-Term Investments	Total	Special Purpose				
Costs incurred:								
Program services to the blind:								
Rehabilitation	\$ 1,988,233		\$ 1,988,233	\$ 26,132	\$ 105,398	\$ 2,119,763	\$ 2,310,061	
Child development center	560,443		560,443	2,233	25,017	587,693	555,140	
Social services	928,040		928,040	10,066	76,050	1,014,156	924,722	
Recreation and cultural activities	1,529,563		1,529,563	88,716	139,883	1,758,162	1,635,252	
Sheltered workshops	405,990		405,990	10	12,196	418,196	396,161	
Residence for the blind	629,436		629,436	25	106,932	736,393	679,541	
Low vision services	493,356		493,356	11,062	36,538	540,956	500,220	
Medical and psychological services	246,487		246,487	93	12,280	258,860	248,780	
Other programs	302,875		302,875		17,839	320,714	311,967	
Lighthouse Industries—Note E:								
Salaries and other payroll costs	3,261,024		3,261,024		120,789	3,381,813	3,019,181	
Other expenses	1,047,202		1,047,202			1,047,202	1,041,299	
	<u>11,392,649</u>		<u>11,392,649</u>	<u>138,337</u>	<u>652,922</u>	<u>12,183,908</u>	<u>11,652,627</u>	
Program, Planning, Education, Research and Training								
	<u>268,819</u>		<u>268,819</u>	<u>135,014</u>	<u>21,160</u>	<u>424,993</u>	<u>234,130</u>	
Supporting services:								
Development—fund raising	485,402		485,402	5,920	24,188	515,510	528,513	
Public education	395,355		395,355	34,546	12,815	442,716	400,106	
Administrative and general	973,935	\$ 16,417	1,020,352	37,600	30,792	1,088,714	981,576	
	<u>1,854,692</u>	<u>46,417</u>	<u>1,901,109</u>	<u>78,066</u>	<u>67,795</u>	<u>2,046,979</u>	<u>1,910,195</u>	
	TOTAL COSTS	13,516,160	46,417	13,562,577	351,417	741,877	14,655,871	13,796,952
Support and revenue:								
Contributions:								
General public	1,034,945		1,034,945	192,833		1,227,778	1,226,782	
Special benefit events, net—Note C	506,634		506,634			506,634	372,590	
Greater New York Fund	207,451		207,451			207,451	278,119	
Trusts and estates	403,598		403,598	6,940		410,538	422,932	
	<u>2,152,628</u>		<u>2,152,628</u>	<u>199,773</u>		<u>2,352,401</u>	<u>2,300,423</u>	

**CURRENT FUNDS
UNRESTRICTED**

	Undesignated	Designated by Board of Directors	Total	Restricted Special Purpose	Plant Funds	Endowment Funds	Combined Totals 1983	1982	
Support and revenue cont.									
Other sources:									
Lighthouse Industries net sales and other income of \$10,309,157 and \$9,778,400, less cost of materials sold—Notes A and E	4,290,603		4,290,603				4,290,603	4,038,155	
Government grants (\$164,429) and fees	571,355		574,355	140,180	19,092		733,627	688,658	
Sheltered workshops net sales of \$74,058 and \$67,858, less cost of materials sold	45,275		45,275				45,275	57,761	
Board and lodging—residence	309,666		309,666				309,666	285,665	
Investment income, less custodian fees of \$65,515 and \$70,410	3,249,322		3,249,322	77,625			3,326,947	4,045,372	
Miscellaneous	55,166		55,166	5,312			60,478	69,346	
	<u>8,524,387</u>		<u>8,524,387</u>	<u>223,117</u>	<u>19,092</u>		<u>8,766,596</u>	<u>9,184,957</u>	
TOTAL SUPPORT AND REVENUE OTHER THAN LEGACIES AND NET GAIN (LOSS) ON SALE OF SECURITIES AND PROPERTY	10,677,015		10,677,015	422,890	19,092		11,118,997	11,485,380	
(Deficiency) excess of support other than legacies and net gain (loss) on sale of securities and property over costs	(2,839,145)	(46,417)	(2,885,562)	71,473	(722,785)	\$ 96,164	(3,536,874)	(2,311,572)	
Legacies and gifts		5,577,194	5,577,194				5,673,358	2,144,148	
Net gain on sale of securities ((\$2,616,235) and (\$418,563)) and property		<u>1,979,177</u>	<u>1,979,177</u>			<u>637,058</u>	<u>2,616,235</u>	<u>(413,063)</u>	
Excess (deficiency) of support and revenue over costs	(2,839,145)	7,509,954	4,670,809	71,473	(722,785)	733,222	4,752,719	(580,487)	
Other changes in fund balances:									
Transfers of property and equipment acquisitions to Plant funds	(260,590)	(287,900)	(548,490)	(37,931)	586,421				
Transfers for operations	3,234,880	(3,233,056)	1,824	(1,824)					
Other transfers—net	12,727	(704,460)	(691,733)	(12,727)			704,460		
Fund balances, beginning of year	<u>2,665,070</u>	<u>34,712,333</u>	<u>37,377,403</u>	<u>225,180</u>	<u>11,041,574</u>	<u>10,834,347</u>	<u>59,478,504</u>	<u>60,058,991</u>	
FUND BALANCES, END OF YEAR	\$ 2,812,942		\$37,996,871	\$40,809,813	\$244,171	\$10,905,210	\$12,272,029	\$64,231,223	\$59,478,504

See notes to financial

THE NEW YORK ASSOCIATION FOR THE BLIND
STATEMENT OF FUNCTIONAL COSTS

Year Ended June 30, 1983 With Comparative
 Amounts For 1982

Description	Rehabilitation	Child Development Center	Social Services	Recreation and Cultural Activities	Program Services to the Blind			
					Sheltered Workshops	Residence for the Blind	Low Vision Services	Medical And Psychological Services
Salaries (including Blind \$1,414,539 and \$1,362,176)	\$1,244,137	\$269,256	\$ 619,271	\$ 897,894	\$229,401	\$336,423	\$247,358	\$147,827
Occupational payments	520				53,135			
Employee insurance	111,097	23,727	54,509	75,636	19,518	29,360	21,550	13,154
Payroll taxes	84,445	18,139	41,657	62,023	15,397	22,445	16,474	10,055
Retirement plan	109,563	23,535	54,054	75,010	19,977	29,126	21,377	13,048
Supplemental retirement payments	13,865	1,794	3,904	4,129	2,560	2,944	1,354	1,158
Termination pay	2,756	698	1,052	1,968	177	593	523	386
Workers' compensation and disability insurance	16,502	3,546	8,138	18,983	3,009	4,389	3,221	1,967
Commissions								
Board and lodging—other organizations			599	7,598				
Cleaning and janitorial services	70,214	20,753	16,217	32,905	1,356	1,882	13,664	5,970
Convention, professional meetings and travel expense	2,166	481	790	1,411	758	282	5,284	278
Dues and subscriptions	1,160	197	383	1,554	33	88	226	210
Equipment rentals and service contracts	45,747	7,580	34,470	26,322	2,530	12,370	13,564	4,804
Food and refreshments	2,423	13,150	313	28,760	543	40,300	232	115
Grants	2,428	233	6,517	3,745		25	331	273
Insurance	6,883	2,813	3,577	11,658	1,804	13,693	2,195	578
Light, heat and power	99,924	27,913	27,374	103,218	7,368	95,620	18,769	8,453
Postage and shipping charges	1,648	345	1,222	2,850	44	96	1,813	202
Printing, photographs, etc.	5,052	1,240	2,352	5,137	490	27	3,222	598
Professional services	14,384	43,822	3,227	11,494	324	1,413	89,040	23,457
Promotion, etc.								
Rent and occupancy costs		438		4,679	21,813	270	190	
Repairs and maintenance	71,294	20,380	17,368	54,237	2,325	8,915	13,868	5,954
Stationery and minor equipment	35,928	9,598	11,096	50,925	4,192	18,111	13,534	4,402
Sundry—net	7,129	2,665	3,649	20,714	502	8,410	9,279	714
Telephone	13,729	2,511	7,865	10,137	1,551	1,797	6,922	2,708
Transportation	37,910	65,629	17,453	103,497	15,920	850	412	259
Tuition and scholarships	13,461	2,233	1,049	1,795	1,273	32	16	10
TOTAL COSTS BEFORE DEPRECIATION	2,014,365	562,676	938,106	1,618,279	406,000	629,461	504,418	246,580
Depreciation of building and equipment—Note A	105,398	25,017	76,050	133,883	12,196	106,932	36,538	12,280
TOTAL COSTS	\$2,119,763	\$587,689	\$1,141,053	\$1,778,162	\$418,196	\$736,393	\$540,956	\$258,860

See note A

Other Programs	Lighthouse Industries	Total	Program Planning, Education, Research & Training	Supporting Services				Total Costs	
				Fund Raising	Public Education	Administrative and General	Total	1983	1982
\$177,198	\$1,855,898	\$ 6,024,663	\$243,856	\$157,496	\$203,177	\$ 630,666	\$ 991,339	\$ 7,259,858	\$ 6,849,669
		53,655					—	53,655	55,288
15,764	295,094	659,409	21,154	18,126	14,190	55,266	87,582	768,145	610,626
12,050	168,699	451,384	16,172	13,858	10,848	42,245	66,951	534,507	484,642
15,634	200,925	562,249	20,982	17,978	14,075	54,811	86,864	670,095	611,390
2,990	28,157	62,855	476	2,301	851	2,280	5,432	68,763	64,053
305		8,458	525	458	373	802	1,633	10,616	7,021
2,354	33,135	95,244	3,163	2,708	2,120	8,265	13,093	111,500	124,461
	679,116	679,116						679,116	645,461
		8,197						8,197	7,906
11,021	11,258	185,240	11,168	15,520	8,253	22,116	45,889	242,297	220,620
410	22,457	34,317	5,949	435	415	3,042	3,892	44,158	41,418
134	10,475	14,460	1,459	1,074	1,324	10,266	12,664	28,583	24,627
6,503	121,085	274,975	8,348	26,310	7,647	14,788	48,745	332,068	323,204
2,715	—	88,551	125	1,579	144	318	2,041	90,717	122,415
		13,911						13,911	13,297
1,308	32,197	76,706	6,245	2,041	924	8,052	11,017	93,968	99,163
15,301	210,883	614,823	9,853	21,511	11,725	30,632	63,868	688,544	723,544
1,811	349,558	359,589	424	77,771	17,687	5,118	100,576	460,589	424,037
547		18,665	4,297	25,118	66,666	4,567	96,351	119,313	118,907
835	24,572	212,568	25,827	7,365	4,510	104,905	116,780	355,175	378,904
	68,974	68,974		43,413				43,413	39,145
1,250	9,298	37,938		5,235			807	6,042	43,980
10,858	89,214	294,413	12,090	15,134	8,608	22,771	46,513	353,016	284,142
13,539	67,342	228,667	5,860	28,766	50,210	17,554	96,530	331,057	306,518
2,288	832	56,182	2,085	1,962	1,211	10,155	13,328	71,595	66,659
5,068	29,057	81,345	3,025	4,953	4,221	7,587	16,761	101,131	88,909
1,806		243,736	331	207	376	938	1,521	245,588	318,442
827		20,696	419	3	346	1	350	21,465	18,505
302,875	4,308,226	11,530,986	403,833	491,322	429,901	1,057,952	1,979,175	13,913,994	13,109,684
17,839	120,789	652,922	21,160	24,188	12,815	30,792	67,795	741,877	687,268
\$320,714	\$4,429,667	\$12,183,908	\$424,993	\$515,510	\$442,716	\$1,088,744	\$2,046,970	\$14,655,871	\$13,796,952

THE NEW YORK ASSOCIATION FOR THE BLIND

NOTES TO FINANCIAL STATEMENTS

NOTE A—SIGNIFICANT ACCOUNTING POLICIES

The Association's accounting policies and financial statement presentation are generally in accordance with the Industry Audit Guide published by the American Institute of Certified Public Accountants, entitled "Audits of Voluntary Health and Welfare Organizations." The significant accounting policies of the Association are as follows:

Property and equipment are carried on the basis of cost. Depreciation is computed using the straight-line method over estimated service lives.

Dividends and interest are reflected in income when earned.

Donated marketable securities, materials, properties and equipment are reflected as contributions at their estimated fair value on date of receipt. No amounts have been reflected in the accompanying financial statements for donated services inasmuch as no objective basis is available to measure the value of such services.

Inventories are stated primarily at the lower of cost (first-in, first-out method) or market.

Amounts for 1982 are included for comparative purposes only.

NOTE B—INVENTORIES

The amounts for inventories comprised:

	June 30	
	1983	1982
Finished products	\$1,075,283	\$1,040,952
Materials and supplies	572,924	614,303
	<u>\$1,648,207</u>	<u>\$1,655,255</u>

NOTE C—SPECIAL BENEFIT EVENTS

The Association sponsors various fund raising events to support its activities and to educate the public about blindness. In 1982, with a summary, by location, of events held during the year ended June 30, 1983 and 1982:

Gross Receipts	1983	1982
Manhattan	\$592,887	\$110,850
Queens	14,318	9,719
Westchester	68,780	72,830
	<u>\$675,985</u>	<u>\$493,189</u>

Expenditures	1983	1982
Manhattan	\$144,587	\$ 96,270
Queens	1,611	4,194
Westchester	20,123	20,135
	<u>\$169,351</u>	<u>\$120,899</u>

Net Proceeds	1983	1982
Manhattan	\$418,300	\$314,580
Queens	9,677	5,255
Westchester	48,657	52,755
	<u>\$506,634</u>	<u>\$372,590</u>

NOTE D—RETIREMENT PLAN

The Association has a noncontributory retirement plan (the "Plan") covering eligible employees. Pension expense related to the Plan, including amortization of prior service liability over a period of 30 years, was approximately \$670,000 and \$611,000 in 1983 and 1982, respectively. The Association's policy is to fund pension cost accrued.

Accumulated benefit information, as estimated by consulting actuaries, and net assets for the Association's retirement plan as of April 1, 1983 (the date of the latest actuarial valuation) were as follows:

Actuarial present value of accumulated plan benefits:		
Vested	\$ 8,580,101	
Non-vested	444,195	
	<u>\$ 9,024,296</u>	
Net assets available for benefits	<u>\$10,414,475</u>	

The assumed rate of return used in determining the actuarial present value of accumulated plan benefits was 6 percent.

The Association also has supplemental pension obligations of approximately 64 retired employees. This obligation has not been funded. The amounts of such supplemental payments were approximately \$68,800 in 1983 and \$64,100 in 1982.

NOTE E—LIGHTHOUSE INDUSTRIES

Condensed comparative financial information of Lighthouse Industries follows:

	June 30	
	1983	1982
CURRENT ASSETS		
Cash	\$ 102,695	\$ 49,655
Accounts receivable, less allowance for doubtful accounts of \$40,000 in 1983 and 1982	1,397,589	1,465,108
Inventories—Note A	1,631,861	1,635,526
Prepaid expenses	34,742	34,635
TOTAL CURRENT ASSETS	<u>3,166,887</u>	<u>3,184,924</u>
PROPERTY, PLANT AND EQUIPMENT—at cost (\$3,070,903 and \$2,770,732,, respectively) less allowance for depreciation—Note A		
	1,755,477	1,579,161
	<u>\$4,922,364</u>	<u>\$4,764,085</u>
CURRENT LIABILITIES— accounts payable and accrued expenses		
	\$ 885,620	\$ 887,863
FUND BALANCES— including Plant Fund of \$1,755,477 and \$1,579,161		
	4,036,744	3,876,222
	<u>\$4,922,364</u>	<u>\$4,764,085</u>
Year Ended June 30		
	1983	1982
Net sales	\$10,268,766	\$9,740,435
Cost of materials sold and general expenses	8,884,279	8,433,245
Selling expenses	1,384,487	1,307,190
Other income—net	1,563,290	1,397,480
	(178,803)	(90,290)
	40,391	37,965
NET LOSS	<u>\$ (138,412)</u>	<u>\$ (52,325)</u>

LEGACIES AND GIFTS

Seraphin Albisser
Margaret B. Allen
Mary Allen
Josephine Countess Annesley
Jane Gilbert Baldwin
Elizabeth Darden Barney
Madeline Barta
Sophia Bartosek
Isabel R. Battista
Joseph Beiner
Agnes M. Bennett
Natalia Brannetti
Henrietta B. Burns
Edith L. Byrne
John B. Canale
Margaret L. Clarke
Vita Cleveland
Stella R. Connelly
Anna H. Davidson
Mary Del Rio
Rose De Rose
Vanum De Rose Trust
Zilph P. Devereux
Donald J. Dickens
Benjamin Distler
Charles A. Drewes
Duncan L. Edwards
Eve Gincher Egerton
Dorothy C. Ficken
Francis J. Fitzpatrick
Rose P. Fleischner
Aimee G. Fleming
Charles B. Frasca
Marie B. Fuhrer
Sonia Gore
Fred Graff
Mary Green
Walter M. Gross
Marjorie Grossman
Sigsbie Gutter

Richard P. Hammond
Evelyn A. Hanley
Leslie H. Head
Emalie P. Heckard
Clara E. Herold
Margaret M. Hewes
Joseph Horowitz
Ethel C. Iseli
Abraham Jacobs
Anthony Kimbel
Louis Koslow
Bernard Landau
Tessie Lenz
Sylvia Levitt
Dorothy Lind
Anne Lounz
Virginia Ruth Lutz
Helen McCluskey
Hazel V. McManus
Susie C. McMaster
Lena Macaulay
Sylvia Mier
Shirley L. Marshak
Margaretha C. Matches
Regina Yamaikova Matthews
Joseph Monaco
Louise Helen Mueller
Jessie M. Nauss
Olga E. Neu
Jean S. H. Newell
Marion O'Brien
Anna N. Oesterreicher
Adelaide Osmun
Thomas P. Oussani
Joseph Phelan
Elizabeth Reeth
Marian Howells Robertson
Tracy Rothfeld
Nelson B. Sackett
Marion Schaffer
Lou Scharf
Ilya Scheinker

Simon Schrager
Zula F. Shaner
Lillian Seigel
Sadie Silberfarb
Edward F. Skinner
Joseph Slone
Lucile Martin Smutny
Julie A. Spies
Sylvia W. Stark
Elsa A. Stiefel
Dorothy Stone
E. Willis Stratton
Alice Stroh
Florence J. Sutherland
Erna Tallarico
Frances Taussig
Mary A. Tilley
Josephine Trovato
Fritz Von Der Wehd
Carl Otto von Kienbusch
Alfred G. Wagner
Helen S. Wald
Vera Waterman
Harry Waxman
Ethel Wellman
Gertrude B. White

*\$500 or more

For the Year Ended June 30, 1983

MAJOR CONTRIBUTORS

Mrs. Joseph F. Abbott
AFGO Engineering Corporation
Douglas H. Alexander
Mr. and Mrs. Charles Allen, Jr.
Frances Allen Foundation
Arthur G. Altschul
American Broadcasting Company, Inc.
American International Group, Inc.
American Optical Corporation
Amsterdam-Rotterdam Bank, N.V.
Mrs. David Anderson
M. L. Annenberg Foundation
Arc Electrical Construction Company, Inc.
Arc Plumbing and Heating Corporation
Mr. and Mrs. Roone Arledge
Lee D. Arning
A & S Foundation, Inc.
Ashforth Properties, Inc.
Ashland Technology, Inc.
Dr. and Mrs. Sherrell J. Aston
Atlantic & Great Lakes Steamship Corporation
Atlas Hardware Company, Inc.
Mrs. Whitney B. Atwood
Mr. and Mrs. Edward B. Austin
Avnet, Inc.
Mrs. Louly Baer
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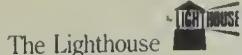
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